



**DEPARTMENT OF JUSTICE**  
Washington, DC 20530



**FEDERAL TRADE COMMISSION**  
Washington, DC 20580

December 15, 2016

Dear ICN Member:

We are delighted to invite your agency to participate in the ICN Merger Investigative Techniques Workshop. Co-hosted by the U.S. Federal Trade Commission and the U.S. Department of Justice, Antitrust Division, the two-day workshop will take place on February 15-16, 2017, in Washington, DC.

The workshop is designed to promote greater understanding and further implementation of the ICN's merger investigation and analysis work. It will focus on effective investigative techniques for developing reliable evidence and address the role of market power and market definition, designing effective remedies, cooperation, and procedural fairness in merger review.

We encourage junior and mid-level staff investigators, attorneys, and economists responsible for merger review to attend the program. The training-style workshop will promote the exchange of practical experience among attendees, using a hypothetical merger scenario, roundtable discussions, role-plays, and breakout sessions. We are also inviting non-governmental advisors to share their perspectives. The attached agenda provides additional information about the workshop.

Registration for the workshop and other information are available at <http://www.internationalcompetitionnetwork.org/news-and-events/mws2017.aspx>.

If you or your colleagues have any questions about the workshop, please feel free to contact Cynthia Lagdameo ([clagdameo@ftc.gov](mailto:clagdameo@ftc.gov), +1 212 607 2828) or Melanie Krebs-Pilotti ([Melanie.Krebs-Pilotti@usdoj.gov](mailto:Melanie.Krebs-Pilotti@usdoj.gov), +1 202 307 0662).

We hope to see you in Washington!

Sincerely,

Edith Ramirez  
Chairwoman  
Federal Trade Commission

Renata Hesse  
Acting Assistant Attorney General  
Antitrust Division